



DIRECTOR, RESEARCH DEVELOPMENT

Washington University in St. Louis invites applications and nominations for the position of Director of Research Development (DRD) which reports to the Office of the Vice Chancellor for Research. The DRD is a newly created role that will help grow the size and impact of University research by creating opportunities for and supporting discovery and innovation through research development. The DRD works closely with federal, state, foundation and industrial sources to generate new streams of research support and improve University funding success. He/she will foster a culture of collaboration in leading large multi-disciplinary research initiatives and projects. He/she will supervise research development staff and oversee the University internal competitions program. A long range goal for the DRD is to build a centralized research development function.

Primary Duties and Responsibilities:

- Generates new streams of research support from federal, state, foundation, and industrial sources. Works closely with researchers and staff to facilitate collaborations, identify potential funding opportunities, and work with funding agencies (government and private) to improve University funding success.
- Works with government agencies (e.g. NSF, DOD, DOE, NIH) and private sponsors to understand funding strategies and initiatives and to identify needs and synergies among University researchers. Facilitates the development of partnerships between researchers and other academic, private sector, and government agencies. Establishes and maintains relationships with key federal program officers, agency staff, clients and key industry representatives.
- Nurtures multi-disciplinary projects corresponding to the University's strategic research initiatives, including support for large-scale projects through strategy development and oversight of technical writing.
- Aligns with University-wide efforts to implement strategies for faculty research training and leadership development. Supports new training programs that help faculty who are early in their research career to develop and/or improve their skills in writing winning proposals.
- Develops workshops to support proposal development, and understands how university priorities and information needs fit into the larger national education, research, and funding contexts in order to provide advice to faculty and researchers.
- Supervises other research development staff. Oversees the University's internal competitions program.

- Administers strategic seed funding initiatives to facilitate interdisciplinary research at the University with high potential for external support. Also analyzes performance of seed funding efforts.
- Represents the OVCR at meetings and functions as needed, especially in facilitating research collaborations across schools and institutions.
- Collaborates with the AVCRDC and OVCR business manager to help prepare analysis of the costs and financial impacts of programs, strategic initiatives, and potential solutions to problems.
- Performs other duties as assigned.

Qualifications, desired skills and traits:

The successful candidate will have a PhD in physical sciences, engineering, social sciences/humanities with a minimum of 5-7 years of experience operating in a team environment. We are seeking a leader with demonstrated skill in overseeing or participating in the development of complex grant proposals with a high success rate, developing and managing strategic initiatives and translating a strategic vision and goals into implemented programs. Candidates should have prior experience working with faculty and administrative leadership in the university setting. Prior supervisory experience and strong project management skills are desired.

About Washington University:

Founded in 1853, Washington University is nationally and internationally renowned for teaching, learning, research, service to society, and patient care. The University is comprised of seven different schools: Arts and Sciences, Art and Architecture, Business, Engineering and Applied Sciences, Law, Medicine, and Social Work. The University's mission is to discover and disseminate knowledge, and protect the freedom of inquiry through research, teaching, and learning. The University has a total enrollment of 15,396 students, 3,819 faculty, and 15,474 employees (2017-2018). The medical school and allied health student population includes more than 1,400 students. Two thousand faculty members work in the School of Medicine as do 7,000 staff. Washington University's graduate and undergraduate schools are highly ranked and the research profile of the institution is among the best in the nation. During the 2018 fiscal year, grants and contracts totaling more than \$712M million supported faculty research efforts across the university.

How to apply:

Candidates should apply to: jobs@wustl.edu job ID #42031. Please submit a CV/resume along with a cover letter with a statement of interest. For more information about his role please contact: ndonohoo@wustl.edu