

## Director of Strategic Partnerships

The Foundation for Food and Agriculture Research (FFAR) invites applications and nominations for a highly motivated and dynamic individual to join its team as a Director of Strategic Partnerships. The Director will leverage FFAR's existing funding and relationships and will work proactively with its Scientific Program Directors to increase funding for FFAR's collaborative scientific research projects. The Director will also participate in general fundraising efforts for FFAR. Successful experience working with scientists and building collaborative research projects is key, and familiarity with the food, agriculture, and research environments will be a plus factor. Working with FFAR's Scientific Programs staff, the Director will proactively cultivate, solicit, and steward prospect and donor relations to support project-specific funding.

FFAR was established by bipartisan Congressional support in the 2014 Farm Bill as an independent 501(c)(3) nonprofit organization to build public-private partnerships to support pioneering and actionable science addressing today's food and agriculture challenges. FFAR's scientific work is currently organized around six challenge areas:

- Soil Health
- Sustainable Water Management
- Advanced Animal Systems
- Next Generation Crops
- Health Agriculture Nexus
- Urban Agriculture

An existing Director of Strategic Partnerships currently conducts partnership and development functions to support scientists in all these challenge areas, with the support of a research and development officer. After selection and appointment of the new Director, another research and development officer will be hired, and this Director will have supervisory responsibilities for that writer/researcher. Each team of two will then be focused primarily on three of the challenge areas. In addition, the six Scientific Program Directors are very involved in raising matching funds for their research initiatives. Thus, coordination of fundraising with the Science Team will be a key part of this role. This position will report to FFAR's Chief Development Officer and will closely coordinate with the other Director of Strategic Partnerships and other development staff for prospect cultivation, solicitation, stewardship, and execution of goals and strategic objectives.

For more information about FFAR, see: <https://foundationfar.org/>. To learn more about the specific responsibilities associated with this position as well as the experience and attributes sought and how to apply, please visit: <https://academicsearch.org/wp-content/uploads/formidable/8/FFAR-Director-of-Strategic-Partnerships-Profile.pdf>.

FFAR has retained Academic Search to assist with this search. Confidential discussions about this position may be arranged by contacting Senior Consultants William Howard at [bill.howard@academicsearch.org](mailto:bill.howard@academicsearch.org) or Maria Thompson at [maria.thompson@academicsearch.org](mailto:maria.thompson@academicsearch.org).

FFAR is an equal opportunity employer. Applicants are considered for positions without regard to race, color, religion, sex, national origin, age, physical or mental disability, genetic information or any other category protected by applicable federal, state or local laws, and applications are encouraged from individuals who may fall into any such groups, as well as from veterans and uniformed service members.