



National Organization of Research Development Professionals

Beyond the RFP:

An Introduction to Diverse Methods and Resources for Identifying Funding

Presenters

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Agenda

Sharing diverse methods of identifying funding

- Poll: How much of your position does this activity take up? How long have you been doing this?
- Reviewing common sources to search for funding
- Novel methods for identifying funding
- Wrap up

Common Sources

Go Directly to the Source

- Funding pages on funder-specific websites
- Many offer email sign-up to receive funding opportunities notices (by [subprograms](#), or as [full agency digests](#))
- Many use social media
 - >Tweets
 - >Facebook posts

Governmental Agencies

- Feds: [NSF](#), [NIH](#), [EPA](#), [NIFA](#), [DHS](#), [DOE](#), [DOS](#), [CDMRP](#), [ED](#), EU ([Horizon 2020](#)/ [Euro Commission](#))
- State agencies: Ex. [NYS Dept Health](#); [NYS DOS](#); [NYS ED](#); [IL Arts Council Agency](#); [IL-IN Sea Grants](#)

Private Foundations

- Large: Carnegie, Gates, MacArthur, Ford, American Heart Assoc., Michael J. Fox; RWJ; Templeton
- Small-to-medium: Community foundations, State/ Local foundations, or regional, such as the [Health Foundation for Central & Western NY](#); [Great Lakes Foundation](#)

Other Funders

- Professional Societies: [American Sociological Assoc.](#) or [ISA](#); [American Chemical Society](#) or the [Royal Chemistry Society](#)

Common Sources

Free Digest Services

- Many free resources available for federal and private funding opportunities
- *Ask your peers from similar orgs for recommendations!*

Federal Opportunity Services

- [Catalogue of Federal Domestic Assistance](#) (CFDA)
- [Grants.gov](#)
- [FedBizOpps](#)
- [Federal Register](#)
- EURAXIS: [International](#), [National](#) and [under Europe](#) grants & fellowships

Common Sources

More Free Digest Services

- Many of these may be “less” common
- *Represent sources we have shared with each other!*

Nonprofit or Combined Opportunity Services

- PND/ [RFP Bulletin](#)
- [Seliger + Associates](#) grant newsletter
- [Norris Consulting Group](#) grant newsletter
- [Resource Associates Grant Siren](#) newsletter
- [The Grant Advisors](#) grant newsletter
- [The Nonprofit Times](#) newsletter (mostly service)

Common Sources

Subscription-based databases for federal & non-federal funding opportunities

Some offer digests and/or email alert services to notify of new funding opportunities fitting your saved searches or profiles



Subscription Databases

- [PIVOT](#)^{\$} (ProQuest)
- [SPIN](#)^{\$} (InfoEd Global)
- [Pure Funding Discovery](#) (SciVal Funding – Elsevier)^{\$}
- [GrantsWire](#) (Thompson)
- [GrantSearch](#) (Grant Resource Center, AASCU)
- [Grant Advisor Plus](#)^{\$}
- [GrantStation](#)^{\$}
- [GrantForward](#)^{\$}
- [Research Development & Grant Writing News](#)^{\$} (Newsletter)
- [Foundation Directory Online](#)^{\$} (Foundation Center [profiles])

*\$ = Subscription-based with fee

Common Sources

NIH

- [Mechanisms](#)
- [Specific Programs](#)
- [Collaborative Administrative Supplements](#)
- [Joint Programs with NSF](#)
- [Capacity Building](#)
- [International Collaboration](#)

- › [DOE](#)
- › [NASA](#)
- › [DoD](#)
- › [ED](#)
- › [NEH](#)
- › [DOT](#)
- › [USDA](#)

NSF

- [Mechanisms](#)
- [Specific Programs](#)
- [Research Centers](#)
- [Joint Programs with NIH](#)
- [Capacity Building](#)
- [International Collaboration](#)

- › [National Academies](#)
- › [Foundations](#)
- › [Collaborative Funding Resources](#)

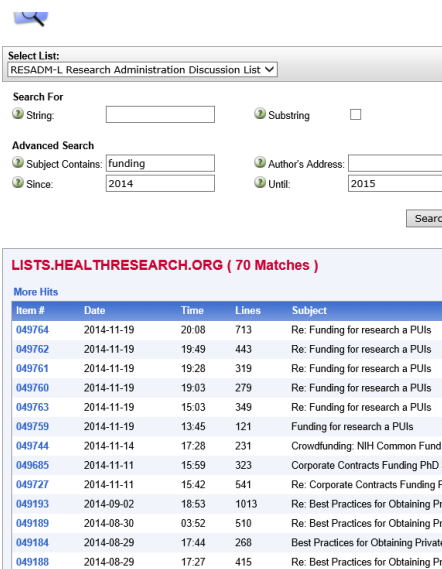
NORDP Funding Page

- [NORDP Funding page](#)
(contents on left)
- [NORDP Resources page](#)
(with list of sample finding funding presentations)***

Additional Sources

LISTSERVS, Messaging Boards & Social Media

- Professional org listservs & messaging/conversation tools
- Affiliation or discipline-based listservs



Select List:
RESADM-L Research Administration Discussion List ▼

Search For
 ☐ Substring

Advanced Search
☐ Subject Contains: funding ☐ Author's Address:
☐ Since: 2014 ☐ Until: 2015

Search

LISTS.HEALTHRESEARCH.ORG (70 Matches)

More Hits

Item #	Date	Time	Lines	Subject
049764	2014-11-19	20:08	713	Re: Funding for research a PUIs
049762	2014-11-19	19:49	443	Re: Funding for research a PUIs
049761	2014-11-19	19:28	319	Re: Funding for research a PUIs
049760	2014-11-19	19:03	279	Re: Funding for research a PUIs
049763	2014-11-19	15:03	349	Re: Funding for research a PUIs
049759	2014-11-19	13:45	121	Funding for research a PUIs
049744	2014-11-14	17:28	231	Crowdfunding: NIH Common Fund
049685	2014-11-11	15:59	323	Corporate Contracts Funding PhD S
049727	2014-11-11	15:42	541	Re: Corporate Contracts Funding PI
049193	2014-09-02	18:53	1013	Re: Best Practices for Obtaining Pri
049189	2014-08-30	03:52	510	Re: Best Practices for Obtaining Pri
049184	2014-08-29	17:44	268	Best Practices for Obtaining Private
049188	2014-08-29	17:27	415	Re: Best Practices for Obtaining Pri

Professional Organizations

- NORDP\$ (for listserv), but also open [funding opportunities](#) page
- [SRA LinkedIn](#) page and [SRA Catalyst](#)\$
- [NCURA Collaborate](#)\$ “professional networking platform”

Institution- or Affiliation-based Services

- RESADMIN (and [the Archive](#)!)
Sponsored by Health Research, Inc.
- [H-NET](#) - “Humanities & Social Science Online”
- Other recommendations?

Additional Sources

Look to Local Resources

- Institution-based resources/access
 - › Library: Ex. “[Research Times](#)” e-mail newsletter from SUNY ESF
 - › College-based:
 - Ex. [Funding opportunity database](#) at Maxwell School, Syracuse University
 - Ex. SUNY Stony Brook [funding opportunities database](#)
 - › Sponsored Programs Office webpages
 - › Research Development or VPR offices webpages of funding opportunities & internal grant programs

Additional Sources

Do you have Regional Resources?

- Ex. [SUNY Research Foundation Networks of Excellence](#) (under transition)
- [NYS Department of Environmental Conservation](#)
- Institutional Collaboratives –
Ex. [AASCU Grants Resource Center](#)

Others?? What do you know of?

Novel Methods

Novel Methods

Cited Reference Searching

- Or “reverse searching from the literature”
- Review the acknowledgement section of a PI’s literature of choice for funders of relevant work
- Then review those funders for relevant programs!

Novel Methods

Cited reference examples:

- Book [*Prosthetic memory*](#): *The transformation of American remembrance in the age of mass culture*, with acknowledgements section identifying funder
- Journal article “...International Multidisciplinary Classification of [*Lung Adenocarcinoma*](#)”

X • ACKNOWLEDGMENTS

enough to receive thorough, insightful, and, above all, useful readers' reports, and I am deeply indebted to the anonymous readers of this manuscript whose invaluable suggestions certainly made this a better book.

Funding for this project came from the Mellon Foundation, the University Research Grant Program at Wayne State University, the Mathy Junior Faculty Leave Award, and the George Mason University Department of History

(Received in original form July 27, 2011; accepted in final form July 28, 2011)

Funding for this project was provided by the International Association for the Study of Lung Cancer (IASLC), American Thoracic Society (ATS), and European Respiratory Society (ERS).

*Once you identify new potential funders, take the next step: visit funder page to verify relevance & appropriate subprograms

Novel Methods

Use Awards to ID Opportunities

- Monitor Award Announcements
 - Chronicle of Philanthropy stories & [“Grant Roundup”](#) articles
 - PND – [Philanthropy News Digest](#) award announcements
 - Chronicle of Higher Ed
 - Professional organization announcements
 - Departmental or institutional newsletters of awards (sharing successes)

THE CHRONICLE OF HIGHER EDUCATION

Home News Global Opinion & Ideas Facts & Figures Blogs Advice Forums Jobs

Wired Campus The latest on tech and education

PND PHILANTHROPY NEWS DIGEST A service of the FOUNDATION CENTER

News RFPs Jobs Features

October 18, 2015 by [Goldie Blumenstyk](#)

New Grant Will Create Digital Courseware

News

[Spencer Foundation Launches \\$2 Million Youth Engagement Initiative](#)
POSTED OCTOBER 15, 2015

The initiative will support research focused on how educational efforts can support civic and political engagement among young people....



[Johns Hopkins Receives \\$15 Million for Hearing Center](#)
POSTED OCTOBER 15, 2015

The gift from David M. Rubenstein will support clinical care and research focused on

THE CHRONICLE OF PHILANTHROPY

HOME MAGAZINE RESOURCES GRANTS WEBINARS JOBS

Search Results

Keywords:

"grants roundup"

SEARCH

Published Date

LESS THAN 1 YEAR

Topics

FOUNDATION GIVING (25)

1 to 25 of 29 results

Sort by: Relevance



ARTICLE
JULY 01, 2015

Grants Roundup: Cincinnati Arts Groups Receive Over \$10 Million

Also included: a \$3.1-million grant from the Templeton Religious Trust to the University of Notre Dame to study how science affects laboratory researchers' beliefs.



ARTICLE
AUGUST 26, 2015

Grants Roundup: \$65.7 Million Awarded for Health Studies

Other donations include \$5 million for the Boys & Girls Clubs of America to create six "centers of innovation" for children of military families.

Novel Methods

Use Awards to ID Opportunities

A common mantra, but do you do it?

- Search Awards Databases
 - [National Science Foundation](#);
 - Foundation Directory Online\$;
 - NIH [Research Portfolio Online Reporting Tools](#) (RePORT);
 - USDA National Institute of Food and Agriculture [Current Research Information System](#) (CRIS)
 - [Carnegie Corporation](#); [Ford Foundation](#);
 - [Andrew W. Mellon Foundation](#); [MacArthur Foundation](#)

Novel Methods

Investigating peer organizations

...those with similar programs (disciplines/research topics), but also those that have a similar institutional footprint (State , federal, local, private)

- › Remember: investigate professional orgs for like schools
 - Ex. APSIA: Association of Professional Schools of International Affairs
- › Investigate large projects/centers/successful institutions
 - Who has funded their work
 - Have they posted funding opportunities for their members to consider

Novel Methods

Investigating peer organizations

The Upstate Cancer Center is exploring the steps to achieve NCI designation as a comprehensive cancer center.

The University of Kansas Cancer Center has a detailed time line of the steps they took to achieve designation including a copy of their successful application.



Novel Methods

Investigating peer organizations:

Sponsored Project Offices at other institutions

- › [Northwestern University Research Office](#) (browse by category)
- › [Duke University Research Office](#) (searchable database)
- › [Harvard University Research Office](#) (browse by topic area)

Novel Methods

Funder Coalitions

“One way to find larger progressive funders is by checking the membership lists of affinity groups (<http://www.cof.org/organization-type/affinity-group>) of the Council on Foundations. The affinity groups are not grantmakers themselves but their members are”

- Geographic affinity groups: Southeastern Council on Foundations; Africa Grantmakers Affinity Group
- Great Community Collaborative (Bay area); Central Corridor Funders Collaborative (Twin Cities); State-based (Minnesota CoF, Iowa CoF)
- Grantmakers in the Arts
- Also check out [The Funder's Network](#)



Grantmakers in the Arts
Supporting a Creative America



Novel Methods

Create your own coalition!

- › Start face-to-face * (or e-face) meetings with others doing similar things and/or in similar places – people you would like to learn from!

Ex. Research Development Partners of Central New York (RDP@CNY)

RDP@CNY

SYRACUSE UNIVERSITY – SPRING & FALL

Blackboard @ SU Courses

Content

RDP@CNY
(Research.Administrators)

- Announcements
- Content
- Discussions
- Tools

ORGANIZATION MANAGEMENT

- Control Panel
- Content Collection
- Organization Tools
- Evaluation
- Grade Center
- Users and Groups
- Customization
- Packages and Utilities
- Help

Content

Build Content Assessments Tools Partner Content

Grant Activity People to Know
Attached Files: [GrantActivity.PeopleToKnow.pdf](#) (152.484 KB)
Contact Information

Falk College Research Center Manual
Attached Files: [Falk Research Center Faculty Manual and Appendix.zl](#)
This manual is shared with Falk Faculty each academic year and is upda

Electronic Paperwork
Attached Files: [Electronic Paperwork.pdf](#) (259.166 KB)
Organizing your paperwork and electronic documents guidelines.

NORDP Board Retreat - Research Development

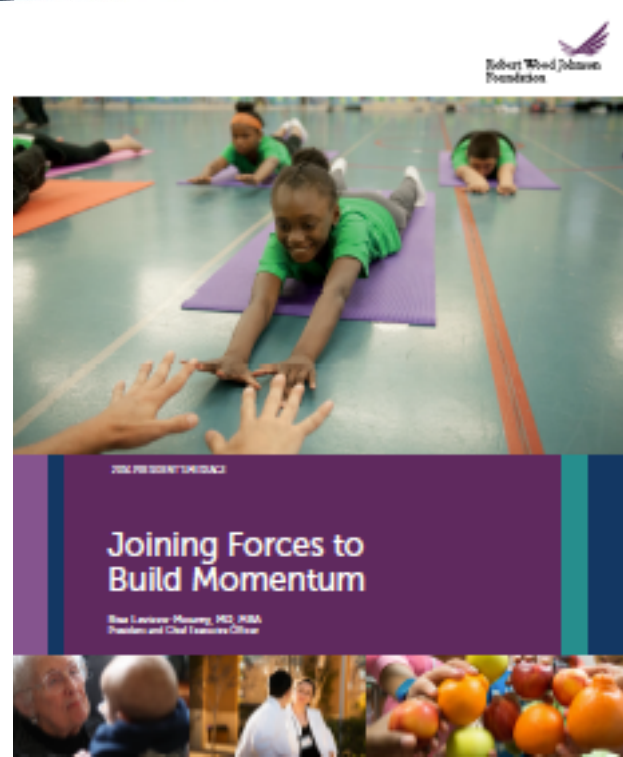
List Serves

Weblinks
Useful weblinks for research administrators.

Novel Methods

Other funder resources

- › Annual reports
 - Ex. [RWJ President's Message](#)
- › Strategic Plans
- › Foundation 990 forms
 - accessible through FDO\$, Guidestar, and [Foundation Center's 990 Finder](#)
- › Webinars/Research talks
- › Symposia
- › Program officers (* not novel, but often neglected)



Above items showcase agency/funder areas of focus and funded projects! REMEMBER: Subscribe to funder & program-specific news feeds/newsletters, which tend to highlight above items, plus more!!

Our Challenge ...

Methods of identifying funders are all well and good, but if you are investing time in the research...

Are you investing time in developing records of your results / analysis / decisions?

Wrap Up

... So far we've covered

–Common resources, both subscription-based and open source

–Novel methods

- › Cited reference searching
- › Monitoring award announcements / reviewing award databases
- › Investigating peer organizations
- › Finding, *or creating* coalitions
- › Using all funder-based resources at your disposal

Is there a method you use that we haven't covered?

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